# 

REBRANDING CASE STUDY
CHEYENNE AMI NIX



# INTRODUCTION

Southern Charm Kitchen is a Gainesville staple that serves country soul food cuisine. Inspired by southern cooking, this restaurant features dishes like chicken and waffles, shrimp and grits, and fried catfish, just like your grandma used to make it. It is located in outskirts the of town, far enough where you might just miss it if you didn't know where to look. The atmosphere is very laid back and eclectic, with a bright red accent wall, hanging antiques, and a counter filled with craft beer.















# COMPETITION

Compared to Southern Charm Kitchen, OAK Harry's, and Soul Shack are the restaurants that are most likely to draw in the same audience.

The OAK typically brings in a lot of younger college students wanting an "aesthetic" place to eat, Harry's brings in tourists looking for a nicer dinner, and Soul Shack is more of a take out place for a quick bite. However, they all have similar menu items and have their own charm/uniqueness about them that catches people's attention.

OAK has a cute flower wall, whiskey on tap, and a nicer bar. Harry's has interesting decorations and brands itself as Gainesville's own little piece of the French Quarter. Soul Shack is a neighborhood shop with authentic soul food made by a local Gainesville resident.

For Southern Charm Kitchen, I wanted to use these restaurants as inspiration because they all have something unique about them that draws in a specific audience. At SCK, I want to highlight the food itself as well as it's comforting, cozy atmosphere. The restaurant is also a little saucy and laid-back, with a zesty red accent wall and fun menu items.

# **HIGHLIGHTS**

**CLIENT: Southern Charm Kitchen** 

PRIMARY CONTACT:

Chris Prattiago; Head Chef and Owner

904 567 4457 // chrisP@sck.com

**PROJECT:** Restaurant Rebrand & Menu Redesign

**DESIGNER:** Cheyenne Ami Nix

**DATE OF PROJECT:** March 22, 2017 **PROJECT DEADLINE:** April 18, 2017

**INVOICE #:** SCKP0001 (Southern Charm Kitchen-Project 1)

**DELIVERABLES:** 

• Logo Redesign

• New branding colors, type treatments, and visual system

• Menu design following new branding protocols

• Coaster designs following new branding protocols

FEE:

The total fee for this project will be \$3000.

\$1000 for a new logo and branding designs and \$2000 for a menu design, created with menu engineering in mind. Client will be charged 30% of the project estimate up front and another 20% half-way through the design process to ensure proper payment to the designer.

#### 1. PAYMENT

All invoices are payable within 7 business days of receipt. A \$50 service charge is payable on all overdue balances for reissuing each invoice at 45, 60, 75 and 90

days from the date of original invoice. The grant of any license or right of copyright is conditioned on receipt of full payment.

#### 4. GENERAL CHANGES

Unless otherwise provided in the Proposal, and except as otherwise provided for herein, Client shall pay additional charges for changes requested by Client which are outside the scope of the Services on a time and materials basis, at Designer's standard hourly rate of \$45 per hour. Such charges shall be in addition to all other amounts payable under the Proposal, despite any maximum budget, contract price or final price identified therein. Designer may extend or modify any delivery schedule or deadlines in the Proposal and Deliverables as may be required by such Changes.

#### 5. SUBSTANTIVE CHANGES

If Client requests or instructs Changes that amount to a revision in or near excess of 50% of the time required to produce the Deliverables, and or the value or scope of the Services, Designer shall be entitled to submit a new and separate Proposal to Client for written approval. Work shall not begin on the revised services until a fully signed revised Proposal and, if required, any additional retainer fees are received by Designer.

#### 6. EXPENSES

Expenses. Client shall pay Designer's expenses incurred in connection with this Agreement as follows: (a) incidental and out-of-pocket expenses including but not limited to costs for telephone calls, postage, shipping, overnight courier, service bureaus, typesetting, blueprints, models, presentation materials, photocopies, computer expenses, parking fees and tolls, and taxis at cost plus Designer's standard

markup of 5%, and, if applicable, a mileage reimbursement at \_\_\_\_\_ per mile; and (b) travel expenses including transportation, meals, and lodging, incurred by Designer with Client's prior approval.

#### 7. ADDITIONAL COSTS

The Project pricing includes Designer's fee only. Any and all outside costs including, but not limited to, equipment rental, photographer's costs and fees, photography and/or artwork licenses, prototype production costs, talent fees, music licenses and online access or hosting fees, will be billed to Client unless specifically otherwise provided for in the Proposal.

#### 8. CANCELLATION

Cancellation fees are due based on the amount of work completed. Fifty percent (50%) of the final fee is due within 30 days of notification that for any reason the job is cancelled or postponed before the final stage. One hundred percent (100%) of the total fee is due despite cancellation or postponement of the job if the art has been completed. Upon cancellation or kill all rights to the art revert to the Artist and all original art must be returned, including sketches, comps, or other preliminary materials.

#### 19. PHOTOGRAPHS OF THE PROJECT

Designer shall have the right to document, photograph or otherwise record all completed designs or installations of the Project, and to reproduce, publish and display such documentation, photographs or records for Designer's promotional purposes in accordance with Section 6 of the Basic Terms and Conditions of this Agreement.

#### 20. SAMPLES

Client shall provide Designer with 2 samples of each printed or published form of the Final Deliverables, for use in Designer's portfolio and other self-promotional uses. Such samples shall be representative of the highest quality of the work produced.

#### **22. TIMING**

Designer will prioritize performance of the Services as may be necessary or as identified in the Proposal, and will undertake commercially reasonable efforts to perform the Services within the time(s) identified in the Proposal. Client agrees to review Deliverables within the time identified for such reviews and to promptly either,

(i) approve the Deliverables in writing or (ii) provide written comments and/or corrections sufficient to identify the Client's concerns, objections or corrections to Designer. The Designer shall be entitled to request written clarification of any concern, objection or correction. Client acknowledges and agrees that Designer's ability to meet any and all schedules is entirely dependent upon Client's prompt performance of its obligations to provide materials and written approvals and/or instructions pursuant to the Proposal and that any delays in Client's performance or Changes in the Services or Deliverables requested by Client may delay delivery of the Deliverables. Any such delay caused by Client shall not constitute a breach of any term, condition or Designer's obligations under this Agreement.

#### 23. CLIENT RESPONSIBILITIES

Client acknowledges that it shall be responsible for performing the following in a reasonable and timely manner:

- (a) coordination of any decision-making with parties other than the Designer;
- (b) provision of Client Content in a form suitable for reproduction or incorporation into the Deliverables without further preparation, unless otherwise expressly provided in the Proposal;
- (c) final proofreading and in the event that Client has approved Deliverables but errors, such as, by way of example, not limitation, typographic errors or misspellings, remain in the finished product, Client shall incur the cost of correcting such errors; and
- (d) ensuring that all information and claims comprising Client Content are accurate, legal and conform to applicable standards in Client's industry.

# LOGO



# **LOGO VARIATION**



**PROBLEMS:** concept has no aesthetic or cultural value, outdated black stroke, basic font with bad text hierarchy; uninteresting colors.

**PROBLEMS:** no aesthetic or cultural value, busy, actual logo is too small on illustration, clip art look doesn't reflect restaurant, it isn't charming or southern.

# **CURRENT LOGO MARK**

Neither of these logos are visually appealing nor do they represent the culture and cuisine of the restaurant. My goal for this restaurant is to create a logo that visually portrays the restaurant while also being relatable and captures people's attention.

# **OLD MENU**

# All sandwiches come with Sweet-N-Cajun Fries.

Pisento Cheeseburger Fresh handbrade burger party priber to Freelit handbrade burger pathy grilled to perfections and a superior such perfections and personal property of the perfection between order between personal personal

Country Fried Bacon
Cheexaburger
Ausy burger layered with country fined bacon, pickles,
cheeks, exchus, masterd, maye, pacy tomakies,
lethon, & orions on a brioche bun. 10.58

Smoked Bacon & Mushroom

Smoked Bacon a Sandard Sacon, mushrooms, Judy burger layered with smisked bacon, mushrooms, Judy pickles, Cheeke, Actionage, mushand, mayo, Judy formations, Jehnice, & onions on a brioche buri. 10.59 to material.

Catfish Croque Honsieur
Freisroafish white loast, rich cream sauce, &
cheece meters to perfection. A new way to experience a classic, 10.95 A property Jacksonville, FL)

Southern Sea Po' Boy Paump Julcy shrimp breaded & fried, served with lettuce fornatoes, & our loaded Cajun seafood Russian dressing. Served on a kaiser hoagle. 10.95 Z (Mayport, Jacksonville, FL)

Pentecostal Fried Chicken

Pentecostal
Sandwitch
Hand-battered chicken breast with country fried bacon, American chieses, leftuce, tomato, & our later of sickle dressing, 10.59 sweet mustard & pickle dressing. 10.59

The Cheating Pig Corned beef & pulled park, blended tagether for a pest-of-both-worlds experience. Topped with our tangy BBQ sauce, greenfruit colestaw, & served on a brioche bun. 10.95

notify us of any allergies intolerances you may have . PEANUT oil in our kitchen.

getarian items are cooked ignated pots & pans, and d on separate plates.

ing raw or undercooked , poultry, seafood, lfish+ or eggs may ease your risk of d-borne illness. fally if you have dical condition.

O BBG Tempeh Sandwich Directed tempers aim "beyvant" served with greening size A BBG sauce on a whole wheet below fluor. 5 to [Artis City, Garnesvite, Ft.]

Country Fried Total Sandwich
Out hierard both with here spices & topycaer
threaded & food, with secret annot without &
tomsdoes in a whole wheat but & foo
Pimento Cheese Veggie Burger

Veggie hurger grited to perfection, topped with permento cheese, lettuce, tometo, carametized origina. on a whole wheat kasser, 9.59

Country Fried Seltan Sandwich reamonade antan, breaded and fried, smothered in a brown mushroom gravy with carametized onions, on a whole wheat kalter burs, 10.69

Pickled Watermelon Tofu \*Watermoton is pickled in peak season with que operated blend of herbs, spices, vegetables, & white venegar over lightly breaded crisp tofu. 11 95

Country Fried Tofu Our blend of tofu, hertrs, spices, and smoked wheat gluten. Crisp, breaded, and fried for a truly authentic taste. 9.50

Hopping John

Our special blend of black eyed peas and soy bean tempeh cooked with tomatoes, bell peppers, & freshly cooked black eyed peas. 9.95 (Artie Guy, Gainesville, FL)

Roasted Beets in Sherry Tomatoes

Slow roasted bestroot, simmered in cherry tomatoes. herbs, & spices for a delicious soy, wheat, & glutenfree vegetarian option, 9.50

Country Fried Seitan Homemade seitan, breaded and fried, then smothered in our brown mushroom gravy 11 50

BBQ Black-eyed Tempeh Our special blend, black-eyed peas & soybean

tempeh, smoked & basted with our sorghum BBQ sauce, 9.75

(Artie Guy, Gainesville, FL)

Lemon Pepper Tofu Breaded tofu seasoned with our lemon pepper seasoning and topped with our lemon sauce. 9.95

# Choose 2 sides with any Traditional Entree. Southern Sea Special, or Vegetarian Entree.

Fried Cattish
Camen filet ballened in our homeowide countries
on the inside. 12.28
Mayport, Jacksortville. Ft.]

LLI tenthered Catfish

Cattan fide Battered in our homemade commess creating, fixed unique on the outside, and floring & tender on the states. & covered in our seahood grany 12 fill Marport, Jacksonville, FL)

Lemon Pepper Southern Nile Parch Which tispus sensormed with our terrors proper sensorming, freed order and topped with our terrors sensor 13.50

E Shrimp & Grits A Southern classed, Cap A Southern classic. Capic-style judy strong over creamy cheese gris. 13.95. (NO BIOES) ш [Mayport, Jacksonville, FL]

- Watermelon Pickle w/ Goliled Fish Watermeton pickle with our special bland of herbs, spoces, vegetables, & while viceigle over gitted fish. One of our best dishes. 13.95 Mayport, Jacksonville, FL)

Mashed Potatoes & Gravy 250

Okra, Sherry Tonatoes; \$ 379

S Caramelized Pork Belly 359

VEGETARIAN:

Mac & Cheese 2.99

Creamy Cheese Grits 259

Cornbread 159

VEGAN:

Z Sweet-N-Cajun Fries 350

Vegan Mac & Cheese 299

Yellow Rice 2.59

- pickled Greens 3.59

Seasonal Vegetables 259

Corn Succotash (seasonal) 3.59

Okra & Sherry Tomatoes (seasonal) 3.59

O A E & L.
Toroider colds of cortail bitmarty controled in control
Necrol of congestations, banks, & advance, 10.79

884 Goat

Territor good ment provided & conversed for house, the than basted with our housement BOQ waste. 11 MS

Smothered Pork Chops

Decorated park chap, bettered in our country to breading, fred coney on the coloride, west pacy in the moddle, & sensitived in green; 11.85

Pentagostal Fried Chicken Fig. 1. Secure of the control of the

Roast Chicken with Caramel

E. Saoked Salt: Sentential states a speak roanted to sincer best reastracted in hosts & speak or counted to sincerial sparkedion. & lightly drusted wir smooth caranter. Franched with history smoked with. 9,355 (Clark Mass), 11 59 (White Mess).

Dolita's Meatloaf Revenge I was working at a restaurant & the corner would ask Dobts to make her special meatical for a lunch special. One of the managers stole Dolta's recipe. Poor Miss Dollta was devastated. He gave her no credit and did not ask for her permission. His mestigal was good but not the same because there were secrets to Dolta's meatical the culprit didn't know. Luckily she shared her

secret with mel 9.95 Sorghum Ribs

Fall off the bone succelent ribs basted with our sweet & smoky, bold sorghum 88Q sauce, 11.95

Spicy Corn Waffle with Cajun Shrimp Traditional Bengian walls batter with corn kernels.

green peppers, sweet yellow orions, 8 hot peppers.
Thick, crisp, and light, Topped with Cajun shimp and
Creole gravy, served with 100% real dark amber maple
syrup, 13.50 [Mayport, Jacksonville, FL]

Cornbread Waffle with Roast Pork & BB@ Sauce

Our homemade combread walfile batter with large pockets, and topped with our slow-roasted pulled pork and sweet & smokey BBQ sauce, served with 100% real dark amber maple syrup. 10.95

Classic Chicken & Waffles Traditional Belgian wallie with large pockets. Thick crisp, 8 light. Topped with butter, Pentecostal fried.

chicken, and 100% real dark amber maple syrup. 9.99 (Dark Meat) 11.99 (White Meat)

# **INSPIRATION**



















For my logo ideas, I wanted to play around with unique imagery related to southern cooking such as iron skillets, cauldrons, and steam. I also loved the idea of juxtaposing "charming" and playful fonts together to brand the restaurant as slightly upscale but still funky/edgy.

Overall, I decided to pair a cast iron skillet with the hand-drawn texts as the skillet is the one of the most recognizable kitchenwares that lends itself well different text layouts inside.



# **NEW LOGO & IDENTITY**

To me, southern food is comforting and you know it's always going to be delicious. I chose a cast iron skillet to represent the history of southern cooking and to draw upon the viewer's memories of home cooking, giving them a sense of comfort. The text is hand-drawn and rough, alluding to a chalkboard or handwritten note. This adds a personal touch to the logo, suggesting that each dish is prepared with love and attention.

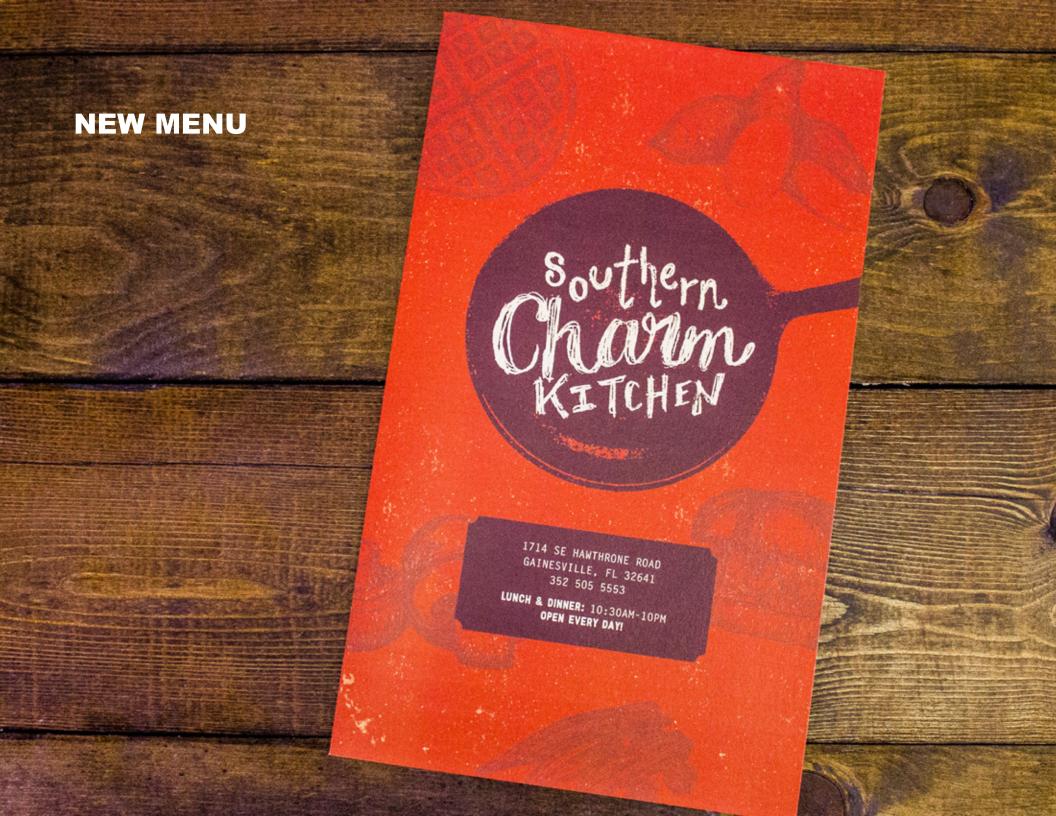
The colors are a refreshing take on the old branding colors, using the warm spices of the food as inspiration. The dark purple/brown is used as an accent color to further the rustic, vintage aesthetic of the menu.

Stylized illustrations were used to break up the text-heavy menu and to add visual tension to the paragraphs. I chose a rough, sketchy style to continue the idea of the personalized, vintage aesthetic.

# **ILLUSTRATION PROCESS**









#### CHARMIN' SOUTHERN COOKIN'

# storters

#### SWEET POTATO HUSH PUPPIES

Battered brown sugar treats made with sweet potatoes, corn, onion, & spices, 3.59

#### FRIED GREEN TOMATO & GOAT CHEESE TART

Venetian pastry with goat cheese, a fried green tomato. A topped with our pimento sauce. 6.50

#### SWEET CORN & SEAFOOD FRITTERS

Made with sweet corm, green onlons, cornmeal, crabmeat, & fish fillet, 6.99

#### LIVER & ONIONS

Caramelized beef liver with caramelized onlons & spices, served on top of toest, 5,99

#### BLACK-EYED PEA FRITTERS

Combined with vegetables to make a rich batter, experience the full flavor of the black-eyed peas in these bite-sized nuggets, 3.99

## boards

#### PIMENTO CHEESE BOARD

Homedade pinento cheese rolled in cacao nibs, served with summer sausage, crackers, & our special rough cut homemade fruit preserves, 8.99

#### SOFT-SHELL CRAB BOARD

Soft-shell crab, arugula salad, country fried pickle, crackers, & homemade smoked fish dip. 9.50

## wings

4 for 6.50 or 6 for 7.50

#### SORGHUM BBQ WINGS

Critary wings tossed in our full bodied homemade sorghum 880 sauce.

#### LEMON PEPPER WINGS

Fried & Tossed in our lemon pepper, herbs, & spices.

#### COUNTRY GARLIC WINGS

Crispy wings tossed in our smoked garlic butter.

#### SPICY PEACH GLAZED WINGS

Breaded, fried crisp, tossed in our homemade hot pepper peach preserve.

## soups

#### SMOKED TURKEY & SWEET CORN CHOWDER

Smoked turkey, potatoes, Sweet corn, herbs, & spices for a rich creamy chowder you'll think grandma made it! 5.50

#### VEGETARIAN SOUP OF THE DAY 3.75

Add our homemade cornbread to your soup, 1.79

## sandwiches

All sandwiches come with Sweet-n-Cajun Fries

#### PIMENTO CHEESEBURGER

Fresh handmade burger patty grilled to perfection and topped with homemade pimento cheese, crisp lettuce, juicy tomatoes, country fried pickles, mayo, ketchup, & mustard on a brioche bun, 10,59

#### COUNTRY FRIED BACON CHEESEBURGER

Julcy burger layered with country fried becon, pickles, cheese, ketchup, mustard, mayo. Julcy tomatoes, & lettuce on a brioche bun. 10,59

#### SMOKED BACON & MUSHROOM BBQ BURGER

Julcy burger layered with smoked bacon, mushrooms, pickles, cheese, ketchup, mustard, mayo, Julcy tomatoes, & lettuce on a briocher bun. 10.59

#### CATFISH CROQUE MONSIEUR

Fried catfish, white toast, rich cream sauce, & cheese melted to perfection, A,new way to experience a classic, 10.99

#### SOUTHERN SEA PO' BOY

Plump juicy strimp breaded & fried, served with lettuce, tomatoes, & eur loaded Cajum seafood Russian dressing. Served on a Kaiser heagle, 11.99

#### PENTECOSTAL FRIED CHICKEN SANDWICH

Hand-battered chicken breast with country fried becon, American cheese, lettuce, tomato, & our sweet mustard & pickle dressing, 10.59

#### THE CHEATING PIG

Corned beef & pulled pork, blended together for a best-of-both worlds experience. Topped with our lengy 880 sauce, greenfruit coleslaw, & served on a briothe bun, 10.99

Places satify as of any allergres or food intolerances you day have.

All segutories (translate couldn't disciplated pots & parts. and derived as inpured politics).

Consuming raw or additionated meets, pullety, sewfood, oberified or ages any converse year real of Papel-borne (Theorem, expectably if the base method contribion.

# veg sandwiches

#### 88Q TEMPEH SANDWICH

Smoked tempeh with "baycant", served with greenfruit slaw & 880 sauce on a whole wheat Kaiser bun. 9.59

#### COUNTRY FRIED TOFU SANDWICH

Our blended tofu with herbs, spices, & "baycant", breaded & fried, with secret sauce, lettuce, & tomatpes on a whole wheat bun, 9,59

#### PIMENTO CHEESE VEGGIE BURGER

Veggle burget grilled to perfection. topped with pimento cheese, lefface, tomato, caramelized onloss, on a whole Wb84 Kaiser.

#### COUNTRY FRIED SEITAN SANDWICH

Homemade seitan, breaded and fried, smothered in a brown mushroom gravy, served on a whole wheat Kaiser bun. 10.59

# veg entrees

#### PICKLED WATERMELON TOFU

Watermelon is pickled in peak season with our special blend of herbs, spices, vegetables, & white vinegar over lightly breaded crisp tofu 11.99

#### COUNTRY FRIED TOFU

Our blend of tofu, herbs, spices, and smoked wheat gluten. Crisp, breaded, and fried for a truly authentic taste, 9.75

#### HOPPING JOHN

Our special blend of black eyed peas and soy been tempeh cooked with tomatoes, bell peppers, & freshly cooked black eyed peas, 9,99

#### ROASTED BEETS IN SHERRY TOMATOES

Slow roasted beetroot, simmered in sherry tomatoes, vegetables, hecbs, and spices for a delicious gluten-free vegetarian option. Ideal for vegetable lowers, 9.75

#### COUNTRY FRIED SEITAN

Homemade selfam, breaded and fried, then smothered in our brown mushroom gravy, 11.50

#### **BBQ BLACK-EYED TEMPEN**

Qur-special blend, black-eyed peas & soybean tempeh, smoked & basted with our sorghum 88Q sauce, 9.99

#### LEMON PEPPER TOFU

Breaded tofu seasoned with our lemon pepper seasoning and topped with our lemon sauce. 9.59

# southern sea specials

Choose 2 sides with any Traditional Entrée, Southern Sea Special, or Vegetarian Entree

#### CRISPY FRIED CATFISH

Catfish fillet battered In our homemade commeal breading, fried crisp on the outside, and flaky & tender on the inside, 16.50

#### SMOTHERED CATFISH

Catfish fillet battered in our homenade commeal breading, fried crisp on the outside, and flaky & tender on the inside. & covered in our seafood oraxy, 16.50

#### LEMON PEPPER SOUTHERN NILE PERCH

Whole tilapia seasoned with our lemon pepper seasoning, fried crisp and topped with our lemon sauce, 13.50

#### CLASSIC SHRIMP & GRITS

A Southern classic, Cajun-style juicy shrimp over creamy cheese grits, 13.99 (80 SIDES)

#### WATERMELON PICKLE WITH GRILLED FISH

Watermelon pickle with our special blend of herbs, spices, vegetables, & white vinepar over grilled fish, One of our best dishes, 16,50

# traditional entrees

#### TRADITIONAL SLOW-COOKED OXTAIL

Tender cuts of extail slowly cooked in our special blend of vegetables, herbs, spices, 19.50

#### MARINATED BBQ GOAT

Tender goat meat smoked & simmered four hours, then basted with our homemade 880 sauce, 12.99

#### PENTECOSTAL FRIED CHICKEN

Crispy Southern-style fried chicken with tender, juicy meat and perfectly segsoned skin. Tastes just like Sunday dinners at church, 10.99 Dark Meat / 12.99 White Meat

#### ROAST CHICKEN WITH CARAMEL & SMOKED SALT

Tender bird marinated in herbs & spices, reasted to absolute perfection & lightly drizzled with smooth caramel. Finished with hickory smoked salt. 10.99 Dark Heat / 12.99 White Meat

#### DOLITA'S MEATLOAF REVENGE

Moist thTck slices of the best meatloaf you've ever tasted. Filled with fresh-cut veggles, seasoned breadcrumbs, and a secret, special ingredient. 10.99

#### SPICED SORGHUM RIBS

Fall off the bone succulent ribs blasted with our sweet & snoky, bold torghum 880 sauce, 12,99

# dinner waffles

### SPICY CORN WAFFLES WITH

Traditional Belgian waffle batter with corn kernels, green peppers, sweet yellow onions, & hot peppers, Ihick, crisp, and light, Topped with Cajum shrimp and Creele gravy, served with 1001 real dark amber maple strue, 13.50

#### CORNBREAD WAFFLE WITH ROAST PORK & BBQ SAUCE

Our homehade corntreed waffle batter topped with our slow roasted pelled park and sweet & smokey BBO sauce, served with 100% real dark amber maple syrup, 10.99

#### CLASSIC CHICKEN & WAFFLES

Traditional Belgian waffle with large pockets. Thick, crisp, & light. Topped with butter, fried chicken, and 1005 real dark amber maple syrup. 10.99 Dark Meat / 12.99 White Meat







